



# Entrepreneurship & Innovation (E&I) Certificate Audit

## MBA Program Only

### Academic Years 2024 and 2025

**Please note** that some courses may not be offered this academic year and/or may experience scheduling or unit changes. Consult the [Sloan Course Browser](#) for the most current scheduling information about Sloan subjects (those numbered 15.xxx), and visit the [MIT Subject Listing & Schedule](#) for up-to-date information about courses taught in other departments.

Note that a single course/activity cannot count towards two requirements. For more information, visit [Entrepreneurship & Innovation Certificate](#).

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- 1. REQUIRED MIT ECOSYSTEM "OVERVIEW" COURSE** You must complete **ONE** of the following:
- [15.S22](#) (aka [15.360](#)) Introduction to Technological Entrepreneurship (Fall, 3 units, First Year MBAs only, Required to participate in ES.580 SVST)
  - [15.352J](#), [6.9300](#), [6.9302J](#) StartMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)
  - [15.365](#) Overcoming Obstacles to Entrepreneurial Success (Fall, 9 units)
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- 2. REQUIRED MIT INTRODUCTORY ACTION LEARNING COURSE** You must complete the following:
- [15.390](#) New Enterprises (Highly encouraged, but not mandatory to complete in First-Year Spring, 12 units)
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- 3. REQUIRED FOUNDATIONAL COURSE** You must complete **ONE** of the following:
- [15.911](#) Entrepreneurial Strategy (Fall H1 / Spring H3, 9 units)
  - [15.394](#) Entrepreneurial Founding and Teams (Fall/Spring, 9 units)
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- 4. REQUIRED PRODUCT/FIRM LEVEL COURSE** You must complete at least **12 units** from the following list of courses:
- [15.128J](#), [9.455J](#), [20.454J](#), [MAS.883J](#) Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)\*
  - [15.366](#) Climate & Energy Ventures (Fall, 12 units)
  - [15.367J](#), [HST.978J](#) Healthcare Ventures (Spring, 12 units)\*
  - [15.371J](#), [2.907J](#), [10.807J](#) Innovation Teams (Fall/Spring, 12 units)\*
  - [15.375J](#), [EC.731J](#), [MAS.665J](#) Global Ventures (Fall, 12 units)\*
  - [15.376J](#), [MAS.664J](#) AI for Impact: Solving Societal-Scale Problems (Spring, 9 units)\*
  - [15.378](#) Building an Entrepreneurial Venture: Advanced Tools and Techniques (Fall/Spring, 12 units)
  - [15.388](#) Venture Creation Tactics (Fall/Spring, 12 units)
  - [15.783J](#), [2.739J](#) Product Design and Development (Spring, 12 units)\*
  - [15.248](#) Israel Lab: Startup Nation's Entrepreneurship and Innovation Ecosystem (Fall H2 into IAP, 9 units for Fall and 3 units for IAP)
  - [15.225](#) Modern Business in China: China Lab (Spring, 12 units, not offered AY23-24)
  - [15.226](#) Modern Business in Southeast Asia: ASEAN Lab (Spring, 12 units, not offered AY23-24)
  - [15.389](#) Global Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP)
  - [15.399](#) Entrepreneurship Lab (Fall/Spring, 12 units)
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- 5. ENTREPRENEURSHIP ELECTIVES** You must complete an **additional 9 units** from the following list of courses:
- [15.128J](#), [9.455J](#), [20.454J](#), [MAS.883J](#) Revolutionary Ventures: How to Invent and Deploy Transformative Technologies (Fall, 9 units)\*
  - [15.225](#) Modern Business in China: China Lab (Spring, 12 units, not offered AY23-24)
  - [15.356](#) Lead User Innovation Methods (Spring H4, 9 units, not offered AY23-24)
  - [15.358](#) Platform Strategy and Entrepreneurship (Spring, 6 units, not offered in AY23-24)
  - [15.363J](#), [HST.971J](#) Strategic Decision Making in Life Science Ventures (Spring, 9 units)\*
  - [15.364](#) Innovation Ecosystems for Regional Entrepreneurship Acceleration Leaders (iEco4REAL) (Spring, 9 units)
  - [15.365](#) Overcoming Obstacles to Entrepreneurial Success (Fall, 9 units)
  - [15.366](#) Climate & Energy Ventures (Fall, 12 units)
  - [15.367J](#), [HST.978J](#) Healthcare Ventures (Spring, 12 units)\*
  - [15.369](#) Entrepreneurship in Organizations (Formerly Corporate Entrepreneurship, Spring, 9 units)
  - [15.371J](#), [2.907J](#), [10.807J](#) Innovation Teams (Fall/Spring, 12 units)\*
  - [15.375J](#), [EC.731J](#), [MAS.665J](#) Global Ventures (Fall, 12 units)\*
  - [15.376J](#), [MAS.664J](#) AI for Impact: Solving Societal-Scale Problems (Spring, 9 units)\*
  - [15.385](#) Innovating for Impact (Fall H1, 6 units)
  - [15.386](#) Leading in Ambiguity: Steering Through Strategic Inflection Points (Fall H2/Spring H4, 6 units)
  - [15.387](#) Entrepreneurial Sales (Fall/Spring, 12 units)
  - [15.389](#) Global Entrepreneurship Lab (Fall into IAP, 9 units for Fall and 3 units for IAP)
  - [15.392](#) Scaling Entrepreneurial Ventures (Fall H2/Spring H3, 6 units)

- [15.394](#) Entrepreneurial Founding and Teams (Spring, 9 units)
- [15.399](#) Entrepreneurship Lab (Fall/Spring, 12 units)
- [15.431](#) Entrepreneurial Finance and Venture Capital (Fall, 9 units)
- [15.497](#) FinTech Ventures (Fall, 9 units)
- [15.615](#) Essential Law for Business (Fall/Spring, 9 units)
- [15.618](#) Startups and the Law (Fall/Spring, 6 units)
- [15.785](#) Digital Product Management (Spring H3, 6 units) OR
- [15.786](#) Digital Product Management with Lab (IAP into Spring H3, 6 units in IAP, 6 units in Spring)
- [15.814](#) Marketing Innovation (Fall/Spring, 9 units)
- [15.821](#) Listening to the Customer (Spring H3, 6 units, not offered AY23-24)
- [15.382](#) Managing Innovation in Financial Institutions (Fall, 9 units)
- [15.S10](#) SSIM: Operations for Entrepreneurs: The Critical Details of Successfully Launching and Scaling a New Venture (Spring H3, 6 units, not offered AY23-24)
- [2.916J, 10.407J](#) Money for Startups (Spring H4, 6 units)†

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**6. CO-CURRICULAR REQUIREMENT** Students must undertake **TWO** activities engaging directly with the startup ecosystem. This includes (but is not limited to) direct engagement as a “founder” (e.g., 100K, Delta V, Fuse, or a Sandbox grant), ecosystem leadership (100K Managing Director, Sector Practice Leader, etc), or a guided independent study engaging with the startup ecosystem.

- ES.580 Workshop: Silicon Valley Study Tour (Spring SIP, First Year MBAs only, Highly encouraged, but not mandatory)
- [15.352J, 6.9300J, 6.9302J](#) StartMIT: Workshop for Entrepreneurs and Innovators (IAP, 6 units)
- [15.368](#) Disciplined Entrepreneurship Lab (IAP, 6 units)
- DesignX
- Legatum Fellowship or seed grant
- Managing Director of MIT \$100K Biz Plan Competition (considered as equivalent to full participation in the \$100k)
- Managing Director of Clean Energy Prize (considered as equivalent to full participation in the Clean Energy Prize)
- MIT \$100K Biz Plan Competition (and reach the Launch stage or beyond)
- MIT Clean Energy Prize
- MIT delta v
- MIT fuse
- Sandbox Innovation Fund: \$5k or more
- Tata Center Graduate Fellowship

Approved Substitution: \_\_\_\_\_  
*(substitution requests should be sent to [eicertificate@mit.edu](mailto:eicertificate@mit.edu))*

\* **Sloan students** should register for the Course 15 subject number for courses offered jointly with another MIT department.

† **MBA students** may count up to three non-Sloan subjects toward their MBA degree.